



CoogeeChemicals

Manufacturers & Importers Of Agricultural, Mining & Industrial Chemicals

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To Whom It May Concern

Coogee Chemicals was established in 1971 and is a privately owned chemical company.

We produce a wide range of industrial, agricultural and mineral processing chemicals for supply to both the Australian and international markets. We also operate bulk liquid terminal facilities for import, export and storage of chemicals and fuels.

Between 2010 and 2013, we engaged with Will Singer from Expense Reduction Analysts ("ERA") to review the following expense categories:

- Office and print consumables
- Couriers
- Facilities management (HVAC and air-conditioning services)
- Fleet management (tyre services)

Depending on the category, we either changed suppliers or retained existing incumbents under changed supply arrangements. The ERA process also facilitated a reduction in the number of tyre service providers.

We were delighted to realise over \$143,000 (19%) in gross savings at completion of the project.

We thank Will for the professional and responsive way that this project was managed.

Yours sincerely

George Wilson
Chief Financial Officer