



www.albaoil.com.au

19 October 2011

To Whom It May Concern:

Alba Edible Oils Pty Ltd is a privately owned refiner of high quality edible oils and fats with manufacturing businesses in Western Australia and Victoria.

Alba Edible Oils engaged Will Singer and Michael Salih from Expense Reduction Analysts on 1st November 2010 to conduct a review on our general and bulk freight cost category.

Alba Edible Oils decided to run a trial across a few service options for a period of 4 months. At the end of the trial, we decided to change the primary incumbent freight supplier to a secondary freight supplier and appoint a new carrier for our ISO business. The project is presently yielding savings of 10%.

We thank Will and Michael for the patience, professionalism and responsive way in meeting our Company's needs.

I would recommend any organisation that has a need for reviewing their general expenses consider using Will's services.

Yours truly,

A handwritten signature in blue ink, appearing to read "Nigel Parker", with a stylized flourish at the end.

Nigel Parker
Commercial Manager

